



CPA Commercial Control & TOC Assurance

Governance, Cost Verification and Risk Sharing

Governance, open-book reimbursement, TOC validation, cost verification and incentive integrity.

CPA | TOC | VERIFICATION | OPEN BOOK | GOVERNANCE

CLEARER
DECISIONS.
FEWER DISPUTES.
BETTER
PROJECT OUTCOMES.

PEOPLE
PROCESS
DISCIPLINE
RESULTS



Course Overview

A practical introduction to the contract, commercial and verification framework used in Collaborative Project Agreements with a Total Outturn Cost. The course explains how governance, open-book reimbursement, TOC validation, cost verification, incentive sharing and entitlement boundaries work together in a risk-sharing delivery model.



What the Course Covers

- ✓ CPA model, parties and governance roles
- ✓ Shared risk / reward and consensus decision-making
- ✓ TOC development, validation and approval
- ✓ Open-book reimbursement and cost categories
- ✓ Cost evidence, verification and audit rights
- ✓ FOC close-out and painshare / gainshare
- ✓ Non-allowable costs and entitlement boundaries
- ✓ Scope change and TOC reset discipline
- ✓ Monthly assurance, gates, KPIs and QA
- ✓ Evidence-led governance and reporting



6 Key Takeaways

- 1 Understand how shared risk/reward and open-book transparency change cost and governance behaviour.
- 2 Treat the TOC as a formal performance baseline and incentive benchmark - not an automatic entitlement cap.
- 3 Validate scope, methodology, market rates, productivity, risk allowances, escalation and exclusions before the TOC Gate.
- 4 Verify actual cost through traceable evidence linked to agreed cost categories and the audit trail.
- 5 Protect entitlement boundaries by defining non-allowable costs and separating material scope change from ordinary project risk.
- 6 Run an active assurance rhythm using monthly reviews, gates, KPIs, QA and evidence-led governance.



Who Should Attend

- Contract Administrators and Superintendents
- Project Managers and Project Engineers
- Owner / client-side delivery and governance teams
- Verification and assurance personnel
- Commercial and Contracts Managers
- Quantity Surveyors, estimators and cost-control personnel
- Finance and open-book reimbursement teams
- Project leaders in CPA, alliance or target-cost environments



Why Clients Book This Course

- ✓ Practical introduction to CPA and TOC commercial controls
- ✓ Explains how open-book reimbursement should remain auditable
- ✓ Strengthens TOC validation and cost-verification discipline
- ✓ Clarifies entitlement boundaries and non-allowable costs
- ✓ Supports confidence in painshare / gainshare calculations
- ✓ Improves governance, assurance and commercial decision-making



Delivery Options

- In-house team delivery**
At your offices or project site
- Live online delivery**
Interactive and engaging
- Lunchtime masterclass format**
High-impact and practical
- Tailored for client and project teams**
Customised to your needs



Build Trust - Verify the Commercial Model

Equip your team to manage collaborative delivery with transparent cost evidence, disciplined verification and stronger governance.

Contact Enginuity Training to discuss delivery options for your team.

RIGHT KNOWLEDGE.
STRONGER PROJECTS.
BRIGHTER AUSTRALIA.

